

Asansol Division, Eastern Railway Invites Expression of Interest (EOI) for setting up of Gati Shakti Multi Modal Cargo Terminal (GCT)

Issuing authority :

Divisional Railway manager (Commercial),
Asansol Division/ Eastern Railway
P.O-Head Post Office Asansol, Dist- Paschim Bardhaman (West Bengal)
Tele:- 0341-2306131
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Date of Issue :02.06.25

Last date and time of submission: 25.06.2025 at 15:00hrs

Notice for inviting Expression of interest (EOI) for setting up of Gati Shakti Multi Modal Cargo Terminal (GCT) Partially on Railway land and Partially on non-Railway land near Salanpur Railway Station (Bonjemehary Colliery Siding)

GCT policy seeks to promote proliferation of new Cargo Terminals and improve existing Cargo Terminals to accelerate the growth in Railways' cargo traffic. In order to boost up investment from industry in development of additional terminal for handling Rail Cargos, a new Gati Shakti Multi-modal Cargo Terminal (GCT) policy has been introduced vide Railway Board's Master Circular on Gati Shakti Multi-Modal Cargo Terminal (GCT)- 2022 of dt- 06.12.2022. In order to implement the policy Asansol division, Eastern Railway is inviting **Express of Interest (EOI)** for setting up Gati Shakti Multi Modal Cargo Terminal (GCT) Partially on Railway land and Partially on non-Railway land near Salanpur Railway Station (Bonjemehary Colliery Siding) over Asansol division/ Eastern Railway for development of a terminal of handling of Rail Cargo.

The EOI document is being published by the Asansol division, Eastern Railway. The purpose of the EOI document is to provide interested parties with the relevant information regarding the project and understand the scope of the project and invite feedback from interested and eligible Agencies. The agencies are advised to study this EOI document carefully before submitting their feedback and suggestions in response to the EOI notice. The feedback and suggestions received as part of the response from the participants to this EOI document may be used towards formalizing tender for the project.

Last date of EOI response	Latest by 15:00 of 25.06.2025
Offer/Response to the EOI should be submitted to	Hard copy of the responses may be submitted by hand or through speed post to be reached on or before at the following address:- Senior Divisional Commercial Manager, Asansol/ Eastern Railway, DRM Building, P.O-Head Post Office Asansol, Dist- Paschim Bardhaman (West Bengal), Tele:- 0341-2306131.
Website to download EOI	https://indianrailway.gov.in

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Categories of Applicants:

- i) Individual / Sole Proprietorship firm, Hindu Undivided Family (HUF), Partnership Firm, Company registered under Company Act' 2013, Limited Liability Partnership (LLP), Registered Society/Registered Trust, Joint Venture (JV)/Consortium.
- ii. Government / Semi Government agencies and Statutory Bodies under Central/ State Govt. (including Development authorities & Municipal bodies).

Eligibility:

Selection of GCTO shall be made on the basis of open Tender. The eligibility for participating in tenders for GCTs on railway land (entirely or partially) shall be as under -

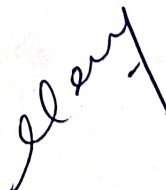
- i) Applicant shall have at least two years' experience in manufacturing, transportation or logistics & related business.
- ii) Net worth of the applicant shall be at least fifty percent (50%) of the estimated cost of construction (as per the minimum infrastructural facilities determined by the division).
- iii) For GCTs planned to be developed partially on Railway land and partially on non-Railway land, the bidder should have acquired the right on land (of sufficient size) contiguous to identified land parcel either through ownership, or through lease, or through consent- letter(s) from actual land owner(s) duly indicating their willingness to provide land to the bidder in case the contract is awarded to him.

Location:

Vacant spare-able land available adjacent to the existing Railway siding at near Salanpur Railway Station (Bonjemehary Colliery Siding), having area of **193589 Sqaure Meter (7584mtrs length and 25.526mtrs width approx)**. At the existing Bonjemehary Colliery Siding the spare-able land is available.

General Condition:

1. Interested parties may provide the following details in EOI response:
 - 1.1 Details of the applicant
 - 1.2 Concept plan, if any, duly indicating the location and sketch of the proposed Terminal and proposed connectivity with the serving station
 - 1.3 Traffic projection (including commodities, expected volume per year, expected number of rakes per year, and types of stock to be handled)
2. For GCTs to be developed entirely on Railway land, the size of land parcel should be sufficient for creation of the identified infrastructural facilities.
3. While inviting tender, Railway Administration will clearly specify restricted commodities, if any, which will not be permitted to be handles at the GCT.
4. Two-packet single-stage tendering system shall be adopted. In the first packet, bidders will be evaluated on the following criteria:
 - 4.1 Whether the bidder fulfils the minimum eligibility conditions.

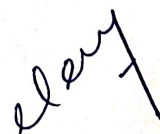


4.2 Whether the proposed plan (of GCT) fulfils the minimum infrastructural facilities decided by the Division (which shall be clearly defined by the Division while inviting tenders).

5. For GCTs established entirely or partially on Railway land, Railway will levy Terminal Charges and Terminal Access Charges similar to those being levied on Railway goods-sheds. These Terminal Charges and Terminal Access Charges will be shared with the GCTO according to the quoted bid percentage (as mentioned in para 9 above of this Schedule '2').
6. Railway land where GCT is developed partially or wholly on railway land (except for Railway land provided for the connectivity to GCT as mentioned in para 13 of Schedule 1 & 2) will be leased to GCTO - for which modalities of calculating and levying land lease charges shall be as per extant rules/Board's Master circular on 'Policy for Management of Railway land' (issued vide Railway Board's letter No. 2021/LML/25/5 dated 04.10.2022 - Annexure 'E') as amended from time to time.
7. The responsibility of obtaining all statutory and environmental clearances for such value-added services, if required, shall rest solely with the GCTO. Any violation of statutory compliance will invite merit for termination clause of the Agreement on GCTO's default. Any liability/ default created by such violation will be the sole responsibility of the GCTO, and Railway will not be responsible for this.
8. GCTO shall inform Railway about the authorized rail users of the GCT before notification, so that they may be incorporated in the TMS module of FOIS.
9. Applicant/ GCTO will be solely responsible for - (a) arranging/ acquiring/ ownership/ lease/ licensing of non-Railway land for the development of GCT; (b) all statutory and non-statutory clearances from other government departments and statutory bodies; and (c) payment of all charges, taxes/ GST, surcharges, cess, levies, etc, related to transportation and handling of cargo.
10. GCTO will have the permission to expand the Terminal further by acquiring/ leasing the adjacent non-Railway land. However, any such acquisition/ leasing of additional land will have to be managed by the GCTO through his own resources. Railway will not charge any Land License Fees/Land Lease Charges for the additional non-railway land acquired by the GCTO.
11. **Period of Contract:** Railway land shall be leased to the GCTO and the GCT Agreement shall be signed for a maximum tenure of 35 years.

Benefits:

1. The party shall enjoy a share in Terminal Charges and Terminal Access charges of all inward & outward rakes to be handled at the terminal. Bidders will be required to quote the percentage of Terminal Charges and Terminal Access Charge which they will claim from the Railway for all the traffic handled at the terminal. Eligible bidder asking for the minimum share of Terminal Charges and Terminal Access Charges will be awarded the contract.
2. An amount equivalent to ten percent (10%) freight discount only on the total goods traffic handled (inward as well as outward) in the GCT shall be reimbursed to the GCTO in lieu of bearing the capital cost for common-user traffic facilities.
3. However, for new GCTs planned to load one million Tonne or more (outward and inward traffic) per annum, the capital cost of new Block Hut / Block Station will be repaid to the GCTO by Railway.
4. No cost of commercial staff will be charged from the GCTO.



Scope of Other business: GCTO will be free to create infrastructure and/or to provide value added services/facilities (such as warehousing, processing. packaging etc.). GCTO will also have the authority for deciding the user charges/ fees for value added services facilities as per market conditions without any interference from Railway. However, the use of value added services/ facilities will be optional and no customer will be forced to use those services or to pay for them. Such value added services/ facilities shall conform to Good Industry Practices.

Communication Address: EOI shall be communicated within 15:00 hrs on 25.06.2025 in a sealed envelope along with a details plan for development with sketch, area of land required, types of value added services, expected investment, legal entity of the firm credentials etc & suggestions, if any, to the Offices of Senior Divisional Commercial Manager, Asansol/ Eastern Railway, DRM Building, P.O-Head Post Office Asansol, Dist- Paschim Bardhaman (West Bengal), Pin- 713301, by hand or through speed post. For any query /details, parties may contact Freight cell / Asansol Division at Mob No. 7595062141 within the office working hours only. All the intended parties are requested to visit the location as well as Railway Board guidelines before submission of the EOI.

Dispute Resolution : In case of any dispute arising in the interpretation of the Policy, the decision of DRM will be final and binding.

For further details: For further details of the policy, Railway Board's Master Circular on "Gati Shakti Multi-Modal Cargo terminal (GCT)- 2022" dtd. 06.12.2022 available in www.indianrailways.gov.in may be consulted.

No offer will be accepted after 15:00 on 25.06.2025

Handwritten signature

Annexure-1

EXPRESSION OF INTEREST (EOI)

(To be filled by the Interested Party/Applicant and attach required document, wherever required)

Sl no	Item	Description
1	Details of the application making the EOI:	
a	Name of the Applicant:	
b	Designation of the Applicant:	
c	Category of the Applicant Individual / Sole Proprietorship firm, Hindu Undivided Family (HUF), Partnership Firm, Company registered under Company Act' 2013, Limited Liability Partnership (LLP), Registered Society/ Registered Trust, Joint Venture (JV) / Consortium. Government / Semi Government agencies and Statutory Bodies under Central/ State Govt. (including Development authorities & Municipal bodies). (Attach supporting document)	
d	Annual turnover of last three financial year (Attach supporting document)	
2	Concept plan of Gati Shakti Multi Modal Cargo Terminal:	
a	Mention the plan in detail of proposed Gati Shakti Cargo Terminal	
3	Traffic projection:	
a	Number of inward/outward rake per month	
b	Commodities of inward/outward traffic	
c	Rough sketch/blueprint of Gati Shakti Cargo Terminal	
d	Expected Investment in development of Gati Shakti Cargo Terminal	
4	Details of ownership/lease of land:	
a	Basic detail of land owned/to be arranged by the application with the lease deed, etc (Area/size/geographical details the land stated)	
b	Whether Railway land is required for creation of Gati Shakti Cargo Terminal. The size of once, if so required.	

Date:

Place:

Signature/Seal:

Name:

Address:

Contact Number:

Mailing address: